

**Articulation Agreement  
Between  
The Board of Trustees of Illinois State University  
and  
Heartland Community College**

The Board of Trustees of Illinois State University (ISU) and Heartland Community College (HCC) hereby form a cooperative relationship through this articulation agreement to serve our public constituents, smooth the transfer process, minimize duplication of instruction, and build on student learning experiences, recognizing the value of their collective efforts.

In exchange for the mutual benefits that will be realized by both institutions, and other good and valuable consideration the receipt and sufficiency of which is hereby acknowledged, the parties do hereby agree to the following:

1. Intending to transition to a five (5) year contracting term that runs on an August 1 - July 31 cycle, this Agreement shall run from the last date signed through the next July 31 plus five (5) years. This agreement may be renewed for an additional five (5) year term upon the advance written agreement of the parties.
2. Students who meet the following criteria will be admitted to ISU and its Business Administration Bachelor of Science program (Program), subject to available Program capacity;
  - a. Successful completion of courses listed on Exhibit A attached hereto which meet ISU transfer requirements;
  - b. Meet all published ISU and ISU program admission criteria including minimum cumulative GPA from all attended institutions of higher education;
  - c. Submit completed application for transfer to ISU by January 15, for start of ISU classes the next Fall Semester and August 1 for Spring Semester.

Provided, this agreement does not guarantee admission for students seeking readmission or reinstatement to Illinois State.

3. HCC and ISU will collaborate and coordinate the recruitment and transfer of students in accordance with the program and degree requirements of their respective institutions. HCC will inform prospective students of this program during student recruiting activities through co-branded marketing materials and/or other mutually agreed upon means. HCC will publish the details of this agreement on their website for the benefit of students interested in participating in the program. ISU and HCC will jointly approve any and all advertising related to the Program. ISU will provide online or print information regarding its academic program requirements and transfer credit policies.
4. Representatives of both institutions agree to communicate on a regular basis, and no less than every other year, to assess curricular changes and other conditions that may affect the nature of the agreement.

5. This agreement does not preclude either institution from making curriculum changes. A party making curriculum changes that may impact this Agreement will promptly provide the other party with written notice of any such curriculum changes.
6. Either party may terminate this agreement by giving at least sixty (60) days advance notice to the other party at the contact information listed below. Students participating at the time of termination will be permitted to complete the Program.
7. Any notice required hereunder shall be deemed given when delivered in person or three (3) days after being sent by first class mail to the following addresses, which may be changed by notice provided pursuant to this paragraph:

For Illinois State University:  
Terry Noel  
Associate Dean  
College of Business  
Illinois State University  
Campus Box 5570  
Normal, IL 61790-0001

For Heartland Community College:  
Rick Pearce  
Provost & Vice President of Academic  
Affairs  
Heartland Community College  
1500 W. Raab Road  
Normal, IL 61761

8. It is understood and agreed that neither party to this Agreement shall be legally liable for any negligent or wrongful acts, either of commission or omission, of the other, unless such liability is imposed by law and this Agreement shall not be construed as seeking to either enlarge or diminish any obligation or duty owed by one party against the other or against third parties.
9. Both parties agree to comply with all applicable federal and state nondiscrimination, equal opportunity and affirmative action laws, orders, and regulations. Neither party shall engage in unlawful discrimination or harassment against any person because of race, color, ancestry, national origin, religion, pregnancy, sexual orientation, order of protection, gender identity and expression, age, marital status, disability, genetic information, unfavorable military discharge, status as a veteran, or sex (including sexual harassment, sexual assault, domestic violence, dating violence, and stalking).
10. The relationship of each party to the other under this Agreement shall be that of independent contractor, and no employment, partnership, or joint venture relationship shall be created by the entry into or performance of this Agreement by the parties.
11. Both parties affirm that, to the best of its knowledge, there exists no actual or potential conflict between such party's business, or financial interests and its obligations under this Agreement; and, in the event of a change in either of its private interests or obligations under this Agreement, and such party will raise to the other any questions regarding a possible conflict of interest which may arise as a result of such change.
12. This Agreement may not be assigned to either party without the prior written consent of the other party. Such consent shall not be unreasonably withheld. The Agreement, attachments, and incorporated references shall constitute the entire agreement between the parties with respect to the content of said Agreement. This Agreement may not be amended by either party

unless such amendment is mutually acceptable to both parties and is reduced to writing and signed by both parties.

13. The failure of either party to enforce any provision hereof shall not be construed as a waiver of such party's right to enforce such provisions in the future. In the event that any provision of this Agreement shall be held to be void, voidable or otherwise unenforceable, the remaining provisions, shall remain in full force and effect. This Agreement may be executed in counterparts, including by facsimile signature, each of which shall be deemed an original, and all of which together shall constitute a single instrument.
14. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of Illinois, without regard to the conflicts of laws. Any dispute arising hereunder shall be brought only in a court of competent jurisdiction located in Illinois.
15. Confidentiality. Both ISU and HCC may receive confidential student information as a result of participation associated with this Articulation Agreement. ISU and HCC agree to abide by the student protections as outlined in the Family Educational Rights and Privacy Act.
16. Use of Trademark. ISU and HCC agree to grant mutual, non-exclusive, non-transferable rights to utilize each other's trademarks, logos, or other institutional identifiers as provided by each party for the purposes of promoting this agreement, and for no other purpose. Should improper use of any trademark by either institution be determined, ISU and HCC shall attempt to collaboratively work to rectify the usage. Usage does not grant any right or interest to acquire said trademarks.

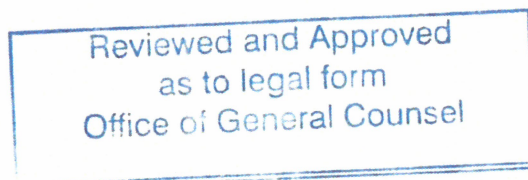
IN WITNESS WHEREOF, the parties have executed this Agreement as of the date below.

**Board of Trustees of Illinois State University**

By:  3.26.25  
Ani Yazedjian, Ph. D. Date  
Vice President for Academic Affairs and Provost

**Heartland Community College**

By:  4-4-25  
Rick Pearce, Ph.D. Date  
Provost and Vice President of Academic Affairs



**(Exhibit A)**  
**Course Requirements for Transfer to ISU**

Heartland Community College courses will be offered in two, 8-week sessions – 8W1 & 8W2.

**First Semester**

HEARTLAND COMMUNITY COLLEGE				
FIRST YEAR	COURSE NAME	CREDIT HOURS		
		Fall	SPRING	SUMMER
ENGL 101 (8W1)	Critical Reading and Writing	3		
BUSN 110 (8W1)	Intro to Business	3		
HUMA 101 (8W2)	Intro to the Humanities	3		
BUSN 130 (8W2)	Computer Applications in Business	3		
MATH 141 (8W1)	Intro to Statistics		4	
ENGL 102 (8W1)	Multimodal Composition		3	
ECON 101 (8W2)	Principles of Microeconomics		3	
COMM 101 (8W2)	Intro to Oral Communication		3	
ART 150	Understanding Art			3
<b>Total Credit Hours</b>		<b>12</b>	<b>13</b>	<b>3</b>
SECOND YEAR	COURSE NAME	CREDIT HOURS		
		FALL	SPRING	SUMMER
ECON 102 (8W1)	Principles of Macroeconomics	3		
EASC 111 (8W1)	Environment Earth	3		
ACCT 200 (8W2)	Financial Accounting	4		
MATH 106 (8W2)	College Algebra	4		
ACCT 201 (8W1)	Managerial Accounting		4	
MATH 151 (8W1)	Calculus for Business and Social Science		4	
BIOL 114 (8W2)	Contemporary Biology		4	
PSY 101 (8W2)	Intro to Psychology		3	
HUMA 210	Major World Religions			3
<b>Total Credit Hours</b>		<b>14</b>	<b>15</b>	<b>3</b>

**Illinois State University**

		Credit Hours		
THIRD YEAR	COURSE NAME	FALL	Spring	Summer
FIL 240	Business Finance	3		
MGT 220	Business Organization and Management	3		
MKT 230	Introduction to Marketing Management	3		
BIS 270	Information Systems in Organizations	3		
ACC 230	Cost and Management Accounting		3	
MGT 227	Operations Management		3	
MKT 232	Marketing Research		3	
MGT 221	Organizational Behavior and Administration		3	
MGT 120	Diversity, Inclusion, and Equity in the Workplace			3
Total credit hours		12	12	3

		Credit Hours		
THIRD YEAR	COURSE NAME	FALL	Spring	Summer
BIS 255	Electronic Business Management	3		
FIL 220	Personal Investing	3		
IB 225	Understanding the Global Business Environment	3		
FIL 250	Introduction to Risk and Insurance	3		
MGT 330	Project Management		3	
MGT 385	Organizational Strategy		3	
MGT 384	Leadership: Decision Making and Planning		3	
MGT 223	Introduction to Small Business		3	
BUS 285	Professional and Graduation Information Survey		0	
Total credit hours		12	12	

**Total number of hours: 51**

**Students must complete 120 hours to complete their bachelor's degree. Courses beyond those listed above to reach 120 hours may be taken at Heartland Community College or Illinois State University.**